



## Hello and welcome!

Are you passionate about supporting children, young people and families? Do you want to be part of making positive change and improving health and wellbeing outcomes for the next generation and influencing the future?

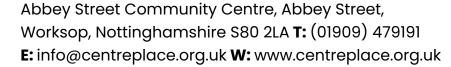
An exciting opportunity has arisen for an experienced charity professional to lead the development of our active and successful organisation.

We are seeking a CEO to continue to grow and expand our organisation through strategic planning, building on our historic successes and planning ahead for an even more sustainable future. You will be responsible for overseeing the delivery of our high quality services through line managing our Service Manager, and indirectly leading a team of 15 staff and 6 volunteers.

You will work with the service delivery team and Board of Trustees to ensure the charity's activities are effective and economically viable. You will secure and manage resources and will provide visionary leadership to support, devise and deliver the charity's next strategic plan.

This is an exciting time to join our organisation; we have financial security and organisational sustainability as well as established and newly developed collaborative initiatives with local providers expanding to national providers through our pioneering specialist LGBT+ service. We are also delighted to be designing a new premises in Kilton where we will move our base.

As an organisation we believe that having a diverse workforce and allowing people to be themselves is essential to good employment practice, we are openly supportive and encourage difference.







# **Our history**

The Centre Place is a charity based in Bassetlaw that was established in 1996, following local statutory and voluntary sector providers working collaboratively to address identified gaps in provision for services supporting young people aged 16-25 years living within an area of multiple deprivations, predominantly around housing need. The Centre Place became a registered charity in 1999 and, over the years, we have developed a range of innovative and specialist services evolving and expanding these in line with the needs of the local community. Our services are aimed at addressing inequalities and vulnerabilities and creating opportunities to empower children, young people and families, enabling them to improve their health and wellbeing. We have specialised in providing homelessness and housing support, drop-in support services, benefits advisory services, employment and educational support, independent living, a young parent's support service, social education support, Talkzone counselling service and an LGBT+ support service.

In 2017 The Centre Place commissioned an independent service evaluation to review the local needs of the area and shape the direction and resources of the organisation. This evaluation evidenced that there had been a large number of changes to different services and therefore the provision that is available throughout the local area. It found that these changes have had a positive impact in the area particularly for young people. This reduced the need for the organisation to continue to offer some of services that it had historically provided as part of our core service delivery. The service evaluation, internal monitoring and evaluations and on-going work and consultations with partner organisations evidenced local gaps in services focusing on LGBT+ and mental health support. As a result of this The Centre Place dissolved all other services over an 18 month period leaving Talkzone Mental Health and Counselling Service and the LGBT+ Service Nottinghamshire in operation, both delivering support to children and young people aged 11–25 and their families.

Over the years we have established a successful track record of engaging some of the most hard-to-reach children, young people and families within the local area, providing vital support services to thousands of local people. Our work with socially excluded and vulnerable children and young people has been championed by other local and national services and we have received numerous awards and commendations for this. We are committed to continuing to develop a social model of health, working collaboratively in new and innovative ways with partners across the health and care sector. We pride ourselves on utilising a person-centred, assetled approach to services at a grassroots level across Bassetlaw communities; ensuring that service users are at the forefront of organisational design and development.

For some time a limitation to our work, has been our building. Whether dealing with the difficulties of scheduling different events, or running enough concurrent consultation sessions. We're delighted that we have secured substantial funding to renovate a new site. We expect this work to be complete in Q3 2025, and are incredibly excited by the opportunity that this will bring.

We believe this is an ideal time for a Chief Executive to arrive - to guide us into the possilities of the new premises, and embrace the potential that it brings.

## **Job Description**

#### Scope of role

The post holder will be highly motivated, professional and passionate about improving the health and wellbeing of local people through:

- Leading on income generation for the charity focusing on grant fundraising, both institutional and private, major donor fundraising and corporate partnerships. Our average annual income is £450,000.
- Working in partnership with the organisation's Service Manager, Board of Trustees and user led steering group to develop and deliver the aims and objectives of the organisation, driving key priorities based on assessments of community needs.
- Leading the organisation to devise and deliver an ambitious new strategic plan.

## **Principal responsibilities**

- Sustain and where possible increase funding levels to maintain existing service provision, ensuring services continue to demonstrate high quality, responsive and efficient services that are delivered in line with local needs and within allocated resources.
- Work closely with the Service Manager and Board of Trustees on the development and transformation of new services, ensuring the organisation continues to respond effectively to the future environment within which it will operate.
- Contribute to a culture of continuous improvement of outcomes for local people.
- Respect, support, contribute to and take personal responsibility for implementing the
  organisational ethos and commitment to inclusively, diversity and equality of opportunity across
  the organisation for staff and service users.
- To perform duties to standards required by the organisation in accordance with quality assurance.
- Facilitate and attend meetings as required to meet the needs of the organisation and delivery of services.
- Demonstrate commitment to continuing professional

## Strategy and leadership

- With the Service Manager, develop organisational strategic and operational plans, embracing new ways of working and ensuring plans are based on robust methodologies and evidence.
- Ensure all services meet sector best practice benchmarks, organisational targets, and performance targets.

- Analyse and interpret complex data such as service activity, demand and capacity data, finance or performance data, present findings and produce reports in order to inform planning decisions.
- Embed a culture of efficiency, effectiveness, productivity, sustainability and value for money for all service delivery and organisational responsibilities.
- Provide leadership and motivation and encourage a positive team-working environment for The Centre Place team.

## Income generation

- Create and implement an appropriate fundraising strategy focusing on the key income areas of earned income through training and consultancy, grants, major donors and corporate partnerships.
- Build relationships with existing and new major donors to secure funding for the organisation.
- Create a pipeline of appropriate grants and write funding applications to grant makers both statutory and private, ensuring compliance with legislative, organisational and contractual obligations.
- Manage grants and commissioning contracts ensuring services are delivered to set specifications, performance targets are met and reports submitted on time.
- Build relationships with existing and new corporate partners to secure funding and other support for the organisation.
- Work with the staff team and Treasurer to produce financial projections and reports relating to the charity's income and expenditure.

## **Operations management**

- Oversee the day-to-day operations of the organisation, with the support of the Service Manager, in line with the established operational plan and organisational objectives.
- Analyse performance against all relevant indicators and compile quarterly data reports to reflect this.
- Present performance reports to the Board of Trustees on a quarterly basis including undeliverable or mitigation data.
- With some support from the staff team and Treasurer, take responsibility for managing organisational finances, ensuring that realistic budgets are set and that income/expenditure is regularly monitored and remedies enacted.

## Staff management

- Contribute to an inclusive working environment where diversity is valued and each staff member is able to contribute, promote and uphold equality through everyday actions.
- Manage, motivate and develop the Service Manager and indirectly the rest of The Centre Place team, to ensure that they are able to deliver the aims and responsibilities of the organisation.
- Effectively lead and manage the Service Manager and support them to manage a team of 9 staff and 6 volunteers, through the appropriate allocation of responsibilities and workload, day to day staff management, facilitating regular supervision, annual development reviews and team meetings.
- Work with the Service Manager and Management Committee on the recruitment of staff and where necessary processes such as grievance and disciplinary matters.
- Oversee clear lines of accountability for staff in the delivery of organisational objectives and targets.
- Oversee the Service Manager in ensuring that staff are compliant, fully trained and knowledgeable in relation to organisational policies and procedures and their individual requirements within these.
- Oversee the Service Manager in maintaining accurate records of all staff annual and sickness leave and information provided for payroll purposes.

### Governance, policy and procedural

- With support from the Service Manager and Board of Trustees, ensure all policies and procedures are implemented throughout the organisation and inform operational and delivery methodology.
- Oversee the Service Manager and work with the Board of Trustees, to ensure excellent safeguarding throughout the organisation.
- With support from the Service Manager and Board of Trustees, ensure compliance with General Data Protection Regulation and Data Protection Act 2018.
- With support from the Service Manager and Management Committee (Board of Trustees), ensure all policies and procedures are reviewed periodically and devise new Policies and Procedures in line with organisational development where appropriate.
- Work with the Board of Trustees to ensure the charity is well governed in line with Charity Commission guidelines.
- Oversee compliance with the Health and Safety at Work Act 1974 and all other relevant legislation, that risk assessments, annual health and safety risk reviews are undertaken, reviewed and documented on an annual basis.

# Person specification

Category	Essential	Desirable
Experience	<ul> <li>Relevant senior management experience at an equivalent level to this role within the charity sector.</li> <li>Demonstrable experience of successfully securing and sustaining funding streams, in particular relationship fundraising and grant writing including commissioning contracts.</li> <li>Experience of a strategic review and planning process.</li> <li>Experience of report writing, managing budgets and finances in-line with contractual obligations.</li> <li>Experience of collaborative working across disciplines and organisational boundaries working with a range of stakeholders.</li> <li>Experience of line management of at least one other person.</li> <li>Experience of prioritising workload and working to set time parameters.</li> <li>Experience of handling confidential information.</li> </ul>	<ul> <li>Experience of working within our field of operation either in service delivery or as a fundraiser.</li> <li>Experience of organisational management within third sector settings.</li> <li>Experience of leading a team through a strategic review and planning process.</li> <li>Experience within the marketing branding and communications functions of charity, to support fundraising.</li> </ul>
Knowledge	<ul> <li>Demonstrable understanding of the management of third sector organisations.</li> <li>Demonstrable knowledge of evidence-based approaches to decision making.</li> <li>Knowledge and delivery of effective governance / accountability systems to secure quality, performance and value for money.</li> </ul>	<ul> <li>Understanding of issues facing LGBT+ communities.</li> <li>Knowledge of the local area - Bassetlaw/North Nottinghamshire.</li> <li>Understanding of mental health issues affecting children and young people.</li> <li>Understanding of wider determinants of inequalities.</li> <li>Knowledge of marketing, branding and communications to support fundraising.</li> </ul>

# **Person specification**

Category	Essential	
Skills and competencies	<ul> <li>Excellent interpersonal skills, able to engage effectively with all.</li> <li>Ability to influence and negotiate with a wide range of stakeholders; including ability to manage conflict as required.</li> <li>Self-motivated and able to work independently and autonomously as required, without the need for close supervision or support.</li> <li>A confident communicator, both verbally and in writing. Ability to write clearly, emotively and persuasively.</li> <li>Demonstrated ability to plan over short, medium and long term and adjust plans and resource requirements accordingly.</li> <li>Analytical and problem-solving skills.</li> <li>Ability to understand a broad range of complex information quickly and make recommendations.</li> <li>Financial management skills.</li> <li>Ability to form and maintain good working relationships with staff, partners and key stakeholders.</li> <li>Ability to work within a highly emotive atmosphere, while maintaining a high degree of professionalism at all times.</li> <li>Ability to keep accurate and complete records consistent with best practice policies and procedures.</li> <li>Ability to organise time and balance conflicting priorities.</li> <li>IT literacy.</li> <li>Ability to work collaboratively and flexibly.</li> <li>Ability to be flexible, responsive and agile, adapting to a rapidly changing environment.</li> </ul>	
Valuing diversity	<ul> <li>Demonstrable appreciation and acknowledgment of the range and complexities of diversity; self-awareness in terms of emotional intelligence, biases and personal triggers; cultural competence – cultural sensitivity and awareness.</li> <li>Demonstrable respect of diversity and value of individual difference.</li> <li>Champions for inclusivity and the fair and appropriate treatment of all people regardless of ethnicity, religious, belief, gender identity, age, ability, sexual orientation, appearance or position.</li> <li>Proactively seeks to reduce inequalities of disadvantaged groups and acts to raise awareness of the benefits of diversity and build active commitment to ensure equality of opportunity.</li> </ul>	
Others	<ul> <li>Demonstrates a high level of personal integrity.</li> <li>Willingness to work flexibly (including some work outside usual hours).</li> <li>Ability to travel across the district and beyond.</li> <li>Willingness to undertake relevant training in order to comply with the requirements of the post.</li> <li>Demonstrable commitment to ongoing personal and professional development.</li> </ul>	

## What can we offer you?

- An opportunity to be a part of our important work with children and young people.
- Freedom to make the role your own and be influential in the strategic direction of the organisation.
- Working with a small, friendly and united team.
- · Professional development opportunities through attending training.
- An opportunity to join a small organisation who value diversity, inclusion, equity and accessibility for all.
- Freedom to develop the role and fundraising team.
- Support from a motivated, friendly and committed Board of Trustees.

The Centre Place is proud to commit to creating and celebrating a diverse and dynamic team to deliver the best quality programmes we can. We are welcoming and inclusive and provide a family friendly and flexible environment. We are supportive of everyone regardless of their background and would like you to feel comfortable in bringing your authentic self to work.

